

# **BVCA Spin-Out Event 2008**

## **Transformational growth in spin-out companies**

**Novotel London St Pancras**, 100-110 Euston Road, Euston, London NW1 2AJ

Monday 17 November 2008

### **WHERE IDEAS MEET WITH OPPORTUNITY...**

This groundbreaking event presents the foremost opportunity for everyone in this increasingly independent asset class to fully grasp the rising status of this dynamic sector.

The occasion offers you the opportunity to network with like-minded professionals and unite ideas with opportunity. And it takes place here in the UK – the hub of world-class university spinout activities, during London Enterprise Week.

### **Scope of the event:**

- 1.** To focus on activities that help transform small companies into big companies.
- 2.** To enable relevant stakeholders understand the opportunities, challenges and conflicts presented by transformational growth.
- 3.** To instigate external stimulus for such growth amongst corporate and government institutions.

### **Who should attend?**

- Technology Transfer Offices (TTOs)
- Business Angels
- Entrepreneurs
- Venture Capitalists and other investors
- Ancillary financial service providers – banks, insurance brokers, corporate finance
- Academia and Researchers
- Media professionals
- Government officials

*Put this date in your diary. For further information, contact the BVCA on **[spinoutconference@bvca.co.uk](mailto:spinoutconference@bvca.co.uk)***

*For further information on the opportunities available please contact Cheryl Chickowski, [cchickowski@bvca.co.uk](mailto:cchickowski@bvca.co.uk) or Simon Hooper, [shooper@bvca.co.uk](mailto:shooper@bvca.co.uk) alternatively telephone 020 7025 2957*

# PROGRAMME

09.00 – 10.00	<b>Arrival and registration</b>	14.00 – 15.15	<b>2. Conflicts in Growth and Exit Strategies</b> Chaired by Russ Cummings, Chief Investment Officer, Imperial Innovations group  <b>Panelists to include:</b> Chris Reichhelm, Consultant, Lancor Laurence John, Chief Executive, Amadeus & Angels Seed Fund (AASF), Amadeus Capital Partners Ian Crosbie, Managing Director, Jefferies International Ltd
10.00 – 10.25	<b>Keynote speech by Ian Pearson MP, followed by a Question and Answer session</b>	14.00 – 15.15	<b>3. The core components of a high growth company; some insights from key CEOs</b> Chaired by Anthony Clarke, Managing Director, GLE Growth Capital, and Chairman, British Business Angel Association  <b>Panelists to include:</b> Jon Holmes, co-founder and CEO of Michelson Diagnostics Ltd- spin out of SIRA (Scientific Instrument Research Association)  Mark Barry, CEO, Q Chip Ltd - spin out of University of Cardiff.
10.25 – 11.15	<b>What's the Best Funding Model for Spin-Outs?</b> Chaired by Dr Neil Bradshaw, Director of Enterprise, University of Bristol, and former chairman of The University Companies Association  <b>Panelists to include:</b> Russ Cummings, Chief Investment Officer, Imperial Innovations Group Ernie Richardson, Managing Partner, MTI	11.05 – 11.15	<b>Question and Answer session</b>
11.05 – 11.15	<b>Question and Answer session</b>	11.15 – 11.40	<b>Coffee and Networking</b>
11.15 – 11.40	<b>Coffee and Networking</b>	11.40 – 12.40	<b>Meet the Politicians</b>
11.40 – 12.40	<b>Meet the Politicians</b>	12.40 – 14.00	<b>Lunch – Networking</b>  <b>The afternoon session will take the form of three parallel breakout sessions:</b>
12.40 – 14.00	<b>Lunch – Networking</b>	14.00 – 15.15	<b>1. Government Procurement</b> Chaired by Ernie Richardson, Managing Partner, MTI  <b>Panelists to include:</b> Fergus Harradance, Deputy Director of Innovation Policy, DIUS Prof Jakob Edler, Research Director, Manchester Business School Christina McComb, CEO of PUK Ventures Tom Wills-Sandford, Deputy Director General, Intellect UK
14.00 – 15.15	<b>1. Government Procurement</b> Chaired by Ernie Richardson, Managing Partner, MTI  <b>Panelists to include:</b> Fergus Harradance, Deputy Director of Innovation Policy, DIUS Prof Jakob Edler, Research Director, Manchester Business School Christina McComb, CEO of PUK Ventures Tom Wills-Sandford, Deputy Director General, Intellect UK	15.15 – 15.40	<b>Tea and Networking</b>
15.15 – 15.40	<b>Tea and Networking</b>	15.40 – 16.30	<b>Things I wish I'd known</b> Chaired by a representative from Nesta  <b>Panelists to include:</b> Saul Klein, Partner, Index Ventures  Simon Brown, Vice President, Developer and Evangelism Platform, Microsoft  Evangelism, Microsoft EMEA
15.40 – 16.30	<b>Things I wish I'd known</b> Chaired by a representative from Nesta  <b>Panelists to include:</b> Saul Klein, Partner, Index Ventures  Simon Brown, Vice President, Developer and Evangelism Platform, Microsoft  Evangelism, Microsoft EMEA	16.30	<b>Close</b>

Please note that the programme is subject to alterations and will be finalised nearer the date of the conference